

1. Financial results for the first half of the year ending March 2017

2. Existing medium-term management plan

3. Restructuring plan

4. Forecast for the year ending March 2017



Sales vs. Forecast	<ul> <li>Sales of FPD lithography systems is expected to increase</li> <li>Semiconductor lithography systems is expected to have fewer field upgrades</li> <li>Sales plans for Imaging Products and Instruments are revised</li> <li>Overall sales forecast is revised downward by ¥20 billion</li> </ul>
Operating Income vs. Forecast	<ul> <li>Income is expected to increase due to increased sales of FPD lithography systems</li> <li>Overall income forecast is revised upward by ¥3 billion</li> </ul>
Net Income attributable to owners of parent	<ul> <li>Restructuring cost of ¥48 billion is recorded as an extraordinary loss</li> <li>Net loss of ¥6 billion is expected for the fiscal year</li> </ul>
Planned annual cash dividend per share	• ¥16 (interim: ¥12, year-end: ¥4)

\*The latest forecast is the one announced on August 4, 2016.

# Forecast for the Year Ending March 31, 2017: Financial Highlights



Billions of yen	2016/3 Actual (A)	2017/3 Previous forecast (B) (Aug. 4)	2017/3 New forecast (C)	Change (C)-(A)	Change (C)-(B)
Net Sales	819.3	820.0	800.0	-19.3	-20.0
Operating Income % vs. Net Sales	<b>31.6</b> 3.9%	<b>46.0</b> 5.6%	<b>49.0</b> 6.1%	+17.4	+3.0
Ordinary Income % vs. Net Sales	<b>37.8</b> 4.6%	<b>49.0</b> 6.0%	<b>52.0</b> 6.5%	+14.2	+3.0
Net Income attributable to owners of parent % vs. Net Sales	<b>18.2</b>	<b>30.0</b> 3.7%	-6.0 -%	-24.2	-36.0
FCF	24.3	45.0	45.0	+20.7	±0
US\$ Exchange	¥120	¥106	¥105	Impact on	/3 Actual <u>Net Sales</u> 68.0
Rate: EURO	¥133	¥117	¥117	•	<u>Op. Income</u> 16.0

## Forecast for the Year Ending March 31, 2017: Financial Highlights by Segment



Billions of yen		2016/3 Actual (A)	2017/3 New forecast (B)	Change
Precision	Net Sales	178.8	255.0	+43%
Equipment Business	Operating Income	9.6	45.0	+35.4
Imaging Products	Net Sales	520.4	415.0	-20%
Business	Operating Income	45.7	33.0	-12.7
Instruments	Net Sales	77.2	84.0	+9%
Business	Operating Income	2.8	3.0	+0.2
Madiaal Duainaaa	Net Sales	18.3	19.0	+4%
Medical Business	Operating Income	-4.6	-6.0	-1.4
Other	Net Sales	24.4	27.0	+11%
Other	Operating Income	4.5	4.0	-0.5
Corporate Expenses Total/Elimination of	Net Sales	-	-	-
Intersegment Transactions	Operating Income	-26.4	-30.0	-3.6
	Net Sales	819.3	800.0	-2%
Consolidated	Operating Income	31.6	49.0	+17.4

## Forecast for the Year Ending March 31, 2017: Precision Equipment Business



Billions of yen	2016/3 Actual	Previous forecast (Aug. 4)	2017/3 New forecast
Net Sales	178.8	260.0	255.0
<b>Operating Income</b> % vs. Net Sales	<b>9.6</b> 5.4%	<b>40.0</b> 15.4%	<b>45.0</b> 17.6%
Semiconductor Lithography systems New/Refurbished (units)	14/21	26/16	26/16
FPD Lithography Systems (units)	46	90	92
Semiconductor Lithography systems Market Scale CY15/16 (units)	220	Approx. <b>210</b>	Approx. 210
FPD Lithography Systems Market Scale CY15/16 (units)	80	Approx. 120	Approx. <b>120</b>

- **Sales:** FPD lithography systems is projected to have 2 additional units in sales, but the sales forecast is reduced by ¥5 billion due to delays in field upgrades of semiconductor lithography systems
- **Operating income:** The forecast is revised favorably by ¥5 billion aided by increased sales of FPD lithography systems

## Forecast for the Year Ending March 31, 2017: Imaging Products Business



Billions of yen Cameras & Lenses (1,000 of units sold)	2016/3 Actual	Previous forecast (Aug. 4)	2017/3 New forecast
Net Sales	520.4	423.0	415.0
<b>Operating Income</b> % vs. Net Sales	<b>45.7</b> 8.89	<b>33.0</b> 6 7.8%	<b>33.0</b> 8.0%
Digital camera - Interchangeable Lens Type	4,040	3,350	3,250
Interchangeable Lens	5,900	4,900	4,750
Compact DSC	6,230	3,350	3,450
D-CIL Market Scale	13,040	-	12,000
IL Market Scale	21,340	-	20,000
C-DSC Market Scale	20,790	-	13,500

• **Sales:** The forecast is revised and lowered by ¥8 billion in consideration of the 1st half year result and revised 2nd half sales forecast

• **Operating income:** The forecast remains unchanged

#### Forecast for the Year Ending March 31, 2017: Instruments Business



Billions of yen	2016/3 Actual	Previous forecast (Aug. 4)	2017/3 New forecast
Net Sales	77.2	88.0	84.0
Operating Income	2.8	4.0	3.0
% vs. Net Sales	3.6%	4.5%	3.6%

• Microscope solutions business is expected to perform as planned

 Industrial metrology business sales and operating income forecasts are reduced by ¥4 billion and ¥1 billion, respectively, due to weaker than expected customer capital expenditure



Billions of yen	2016/3 Actual	Previous forecast (Aug. 4)	2017/3 New forecast
Net Sales	18.3	21.0	19.0
Operating Income % vs. Net Sales	<b>-4.6</b> -%	<b>-6.0</b>	<b>-6.0</b> -%

• Sales forecast is lowered by ¥2 billion in consideration of 1st half year results and operating income forecast remains unchanged