



Financial Results for the First Quarter of the Year Ending March 31, 2012

Conference in Tokyo (Aug 10, 2011)
NIKON CORPORATION

Forward-looking statements for earnings and other performance data contained herein are based on information currently available to the Company, and all potential risks and uncertainties are taken into account. The Company asks that investors understand that changes in conditions may cause actual performance to significantly differ from these projections.

Agenda

- I. Financial Results for the First Quarter of the Year Ending March 31,2012
- II. Estimation for the Year Ending March 31,2012
- III . Reference Data

Financial Highlights for the First Quarter of the Year Ending March 31, 2012



Billions of yen	11/3 1Q (A)	12/3 1Q (B)	Change (B)-(A)
Net Sales	205.2	245.6	+40.4
Operating Income <small>% vs Net Sales</small>	11.3 5.5 %	36.9 15.0 %	+25.6
Ordinary Income <small>% vs Net Sales</small>	12.7 6.2 %	37.8 15.4 %	+25.1
Net Income <small>% vs Net Sales</small>	8.2 4.0 %	30.7 12.5 %	+22.5
FCF	27.6	1.4	-26.2
Exchange Rate US\$ EURO	92 yen 117 yen	82 yen 117 yen	Impact on Net Sales: -12.7 Op. Income: -2.3

Supply chains damaged by the March 11 disaster recovered earlier than expected. Precision Equipment and Imaging Companies posted significant increases in both sales and income. Impacts by strong yen were absorbed, ending the quarter with approximately 20% sales hike and substantial income increase as a whole.

Billions of yen	11/3 1Q (A)		12/3 1Q (B)	Change (B)-(A)
Net Sales	40.3		61.7	+21.4
Operating Income <small>% vs Net Sales</small>	- 0.6 - %	0.7* 1.7 %*	10.6 17.2 %	+9.9
IC Steppers & Scanners New / Refurbished	10/6 units		11/7 units	+1/+1 unit
LCD Steppers & Scanners	14 units		24 units	+10 units

The sales volume increased for the latest ArF immersion scanner S620D and LCD steppers/scanners for mid/small-sized panels. The net sales grew 53%, yielding much increased operating income.

* Reference data: Calculated on the new method of allocating corporate expenses, applied from 12/3.



IC Steppers & Scanners

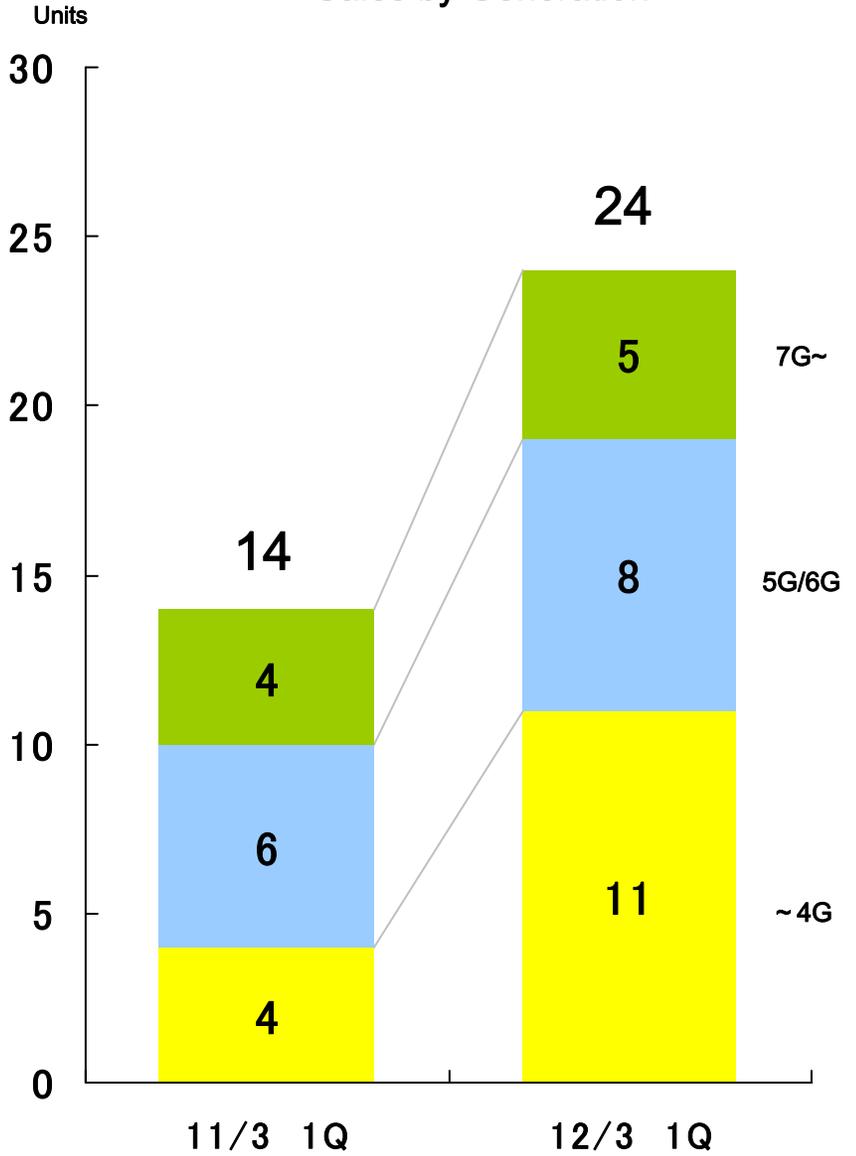
Sales by Technology

*Including refurbished systems



LCD Steppers & Scanners

Sales by Generation



Billions of yen Cameras & Lenses (1,000 of units sold)	11/3 1Q (A)		12/3 1Q (B)	Change (B)-(A)
Net Sales	148.8		167.0	+18.2
Operating Income <small>% vs Net Sales</small>	14.0 9.4 %	16.4* 11.0%*	31.8 19.0 %	+15.4
Single-lens Reflex DSC	1,050		1,360	+ 310
Interchangeable Lenses	1,560		2,000	+ 440
Compact DSC	3,460		3,950	+ 490

Thanks to the concentrated efforts made to recover the parts supply chain, stable productions were ensured for highly demanded SLR-DSC and interchangeable lenses. C-DSC also enjoyed brisk sales. In spite of unfavorable yen appreciation, both sales and income were up 12% and 94%, respectively.

* Reference data: Calculated on the new method of allocating corporate expenses, applied from 12/3.

Billions of yen	11/3 1Q (A)		12/3 1Q (B)		Change (B)-(A)
Net Sales	10.9		11.1		+0.2
Operating Income <small>% vs Net Sales</small>	-2.6 - %	-2.3* - %*	-2.0 - %		+0.3

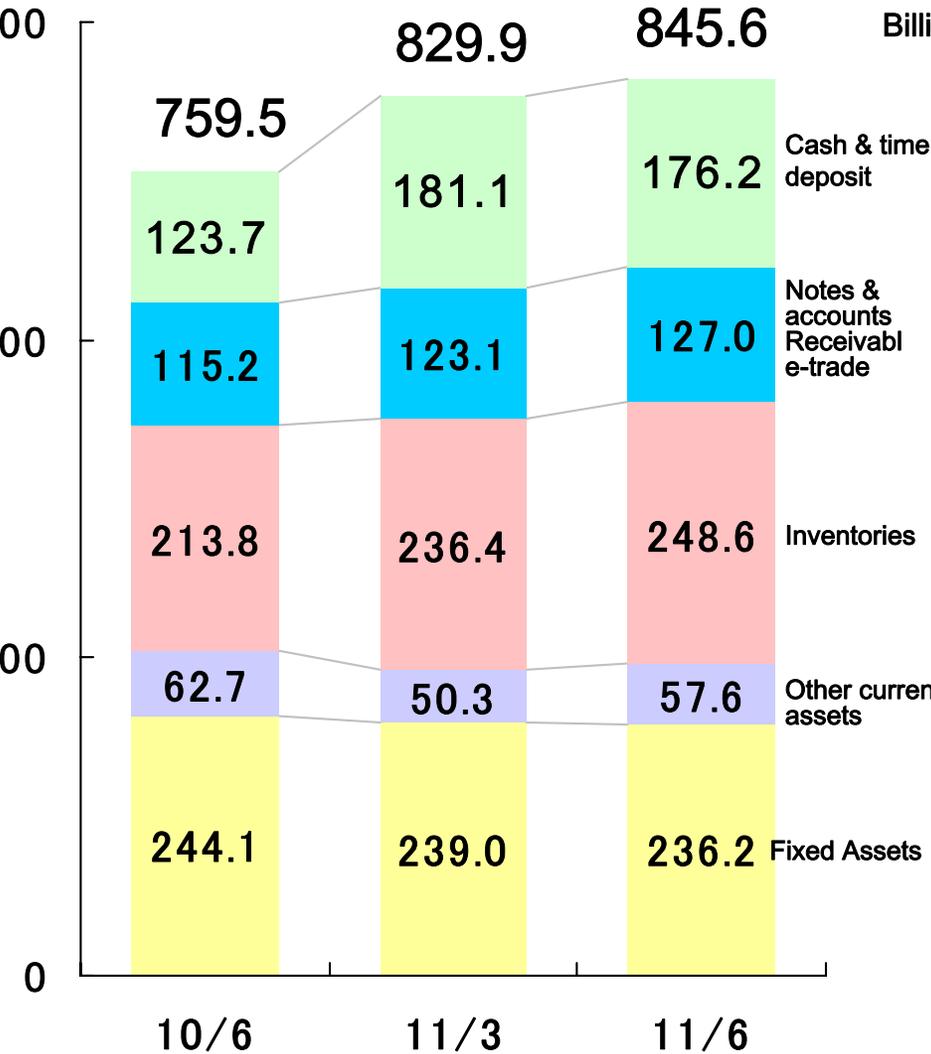
The bioscience field suffered reduced income due to strong yen. The industrial instruments field posted sales hike. The Company as a whole saw slight sales increase and narrower loss.

Balance Sheet



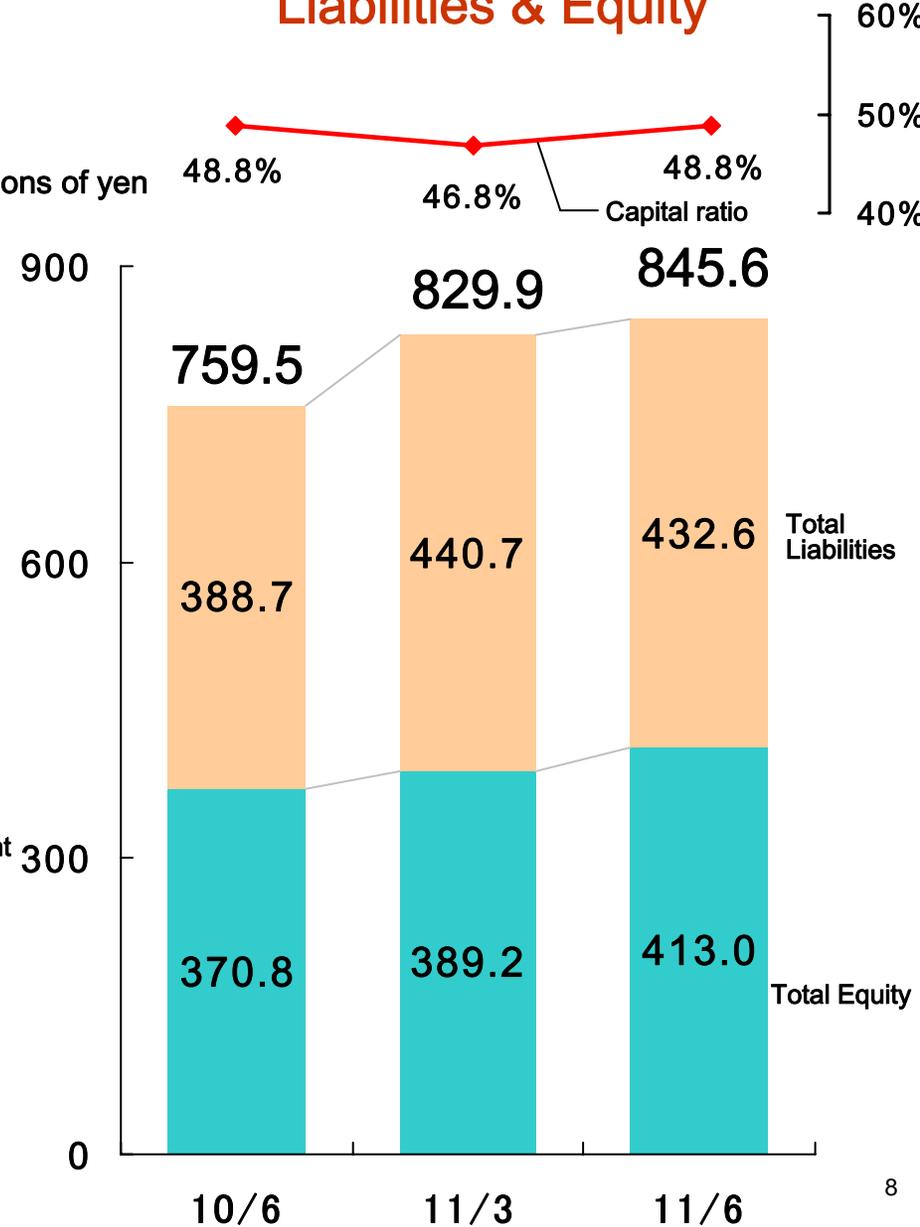
Assets

Billions of yen



Liabilities & Equity

Billions of yen



Summary for the First Quarter of the Year Ending March 31, 2012



- ◆ The parts supply chains recovered earlier than expected. The quarterly sales grew approx. 20% and operating income approx. 230% from the previous quarter.

Precision Equipment Company:

- The product mix of ArF immersion scanners shifted to the new product S620D.
- As demands for high resolution mid/small-sized panels rose, the sales volume of 4G LCD steppers increased.
- Sales up 53%; operating income rose approx. 10 billion yen

Imaging Company

- Owing to stable production, SLR-DSC and interchangeable lenses satisfied robust demands. C-DSC sales volume increased 14% in spite of negative market growth.
- Adverse impact by strong yen was absorbed, resulting in 12% sales and 94% income growth.

Instruments Company

- Improved sales of industrial instruments reduced the operating loss amount.

Agenda

- I. Financial Results for the First Quarter of the Year Ending March 31, 2012
- II. Estimation for the Year Ending March 31, 2012
- III . Reference Data

Estimation for the Year Ending March 31, 2012

Billions of yen	11/3 Actual (A)	1H 2H	Previous est. (B) (May 12)	1H 2H	New est. (C)	1H 2H	Change (C)-(A)	Change (C)-(B)	1H 2H
Net Sales	887.5	<u>398.0</u> 489.5	940.0	<u>435.0</u> 505.0	990.0	<u>475.0</u> 515.0	+ 102.5	+ 50.0	<u>40.0</u> 10.0
Operating Income <small>% vs Net Sales</small>	54.1 6.1 %	<u>15.2</u> 38.9	68.0 7.2 %	<u>25.0</u> 43.0	86.0 8.7%	<u>46.0</u> 40.0	+ 31.9	+ 18.0	<u>21.0</u> -3.0
Ordinary Income <small>% vs Net Sales</small>	55.8 6.3 %	<u>17.8</u> 38.0	70.0 7.4 %	<u>26.0</u> 44.0	89.0 9.0%	<u>48.0</u> 41.0	+ 33.2	+ 19.0	<u>22.0</u> -3.0
Net Income <small>% vs Net Sales</small>	27.3 3.1 %	<u>10.6</u> 16.7	42.0 4.5 %	<u>16.0</u> 26.0	60.0 6.1%	<u>36.0</u> 24.0	+ 32.7	+ 18.0	<u>20.0</u> -2.0
FCF	100.0		50.0		60.0		- 40.0	+ 10.0	-
Exchange Rate									
US\$	86 yen	<u>89</u> 82	80 yen		80 yen	<u>81</u> 80			
EURO	113 yen	<u>114</u> 112	115 yen		112 yen	<u>114</u> 110			

The Euro exchange rate is revised toward strong yen. Although unstable economy in Europe / US and restrained investment in semiconductor equipment are concerned in the 2nd half, the sales and operating income forecasts for the whole year will be revised upward based on the 1Q result.

Estimation for Precision Equipment Company



Billions of yen	11/3 Actual		1H 2H		Previous est. (May 12)	1H 2H		New est.	1H 2H	
Net Sales	208.6		$\frac{80.7}{127.9}$		265.0	$\frac{123.0}{142.0}$		265.0	$\frac{130.0}{135.0}$	
Operating Income <small>% vs Net Sales</small>	2.7 1.3 %	8.3* 4.0 %*	$\frac{-4.7}{7.4}$	$\frac{-2.0*}{10.3*}$	31.0 11.7 %	$\frac{13.0}{18.0}$		31.0 11.7 %	$\frac{17.0}{14.0}$	
IC Steppers & Scanners New / Refurbished	57/25 units		$\frac{18/12}{39/13}$		60/15 units	$\frac{25/8}{35/7}$		60/20 units	$\frac{25/13}{35/7}$	
LCD Steppers & Scanners	57 units		$\frac{23}{34}$		82 units	$\frac{44}{38}$		82 units	$\frac{48}{34}$	
IC Steppers & Scanners Market Scale CY10/11	228 units				Approx. 280 units		Approx. 280 units			
LCD Steppers & Scanners Market Scale CY10/11	112 units				Approx. 120 units		Approx. 120 units			

The sales timing of LCD steppers/scanners is moved forward: thus, the 1st half forecast will be revised upward. As the investment in semiconductor equipment may be restrained in the 2nd half, the whole year forecast will remain unchanged.

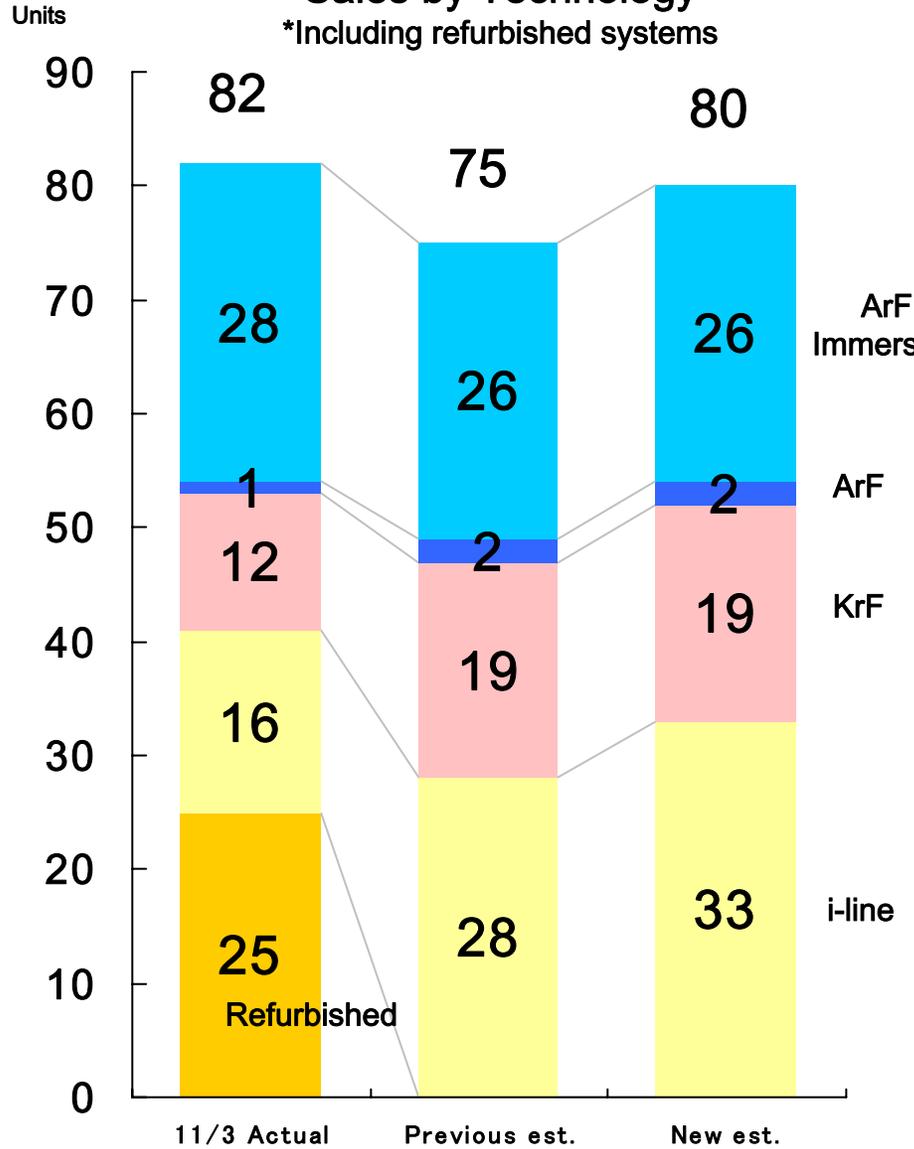
* Reference data: Calculated on the new method of allocating corporate expenses, applied from 12/3.

Estimation for Precision Equipment Company

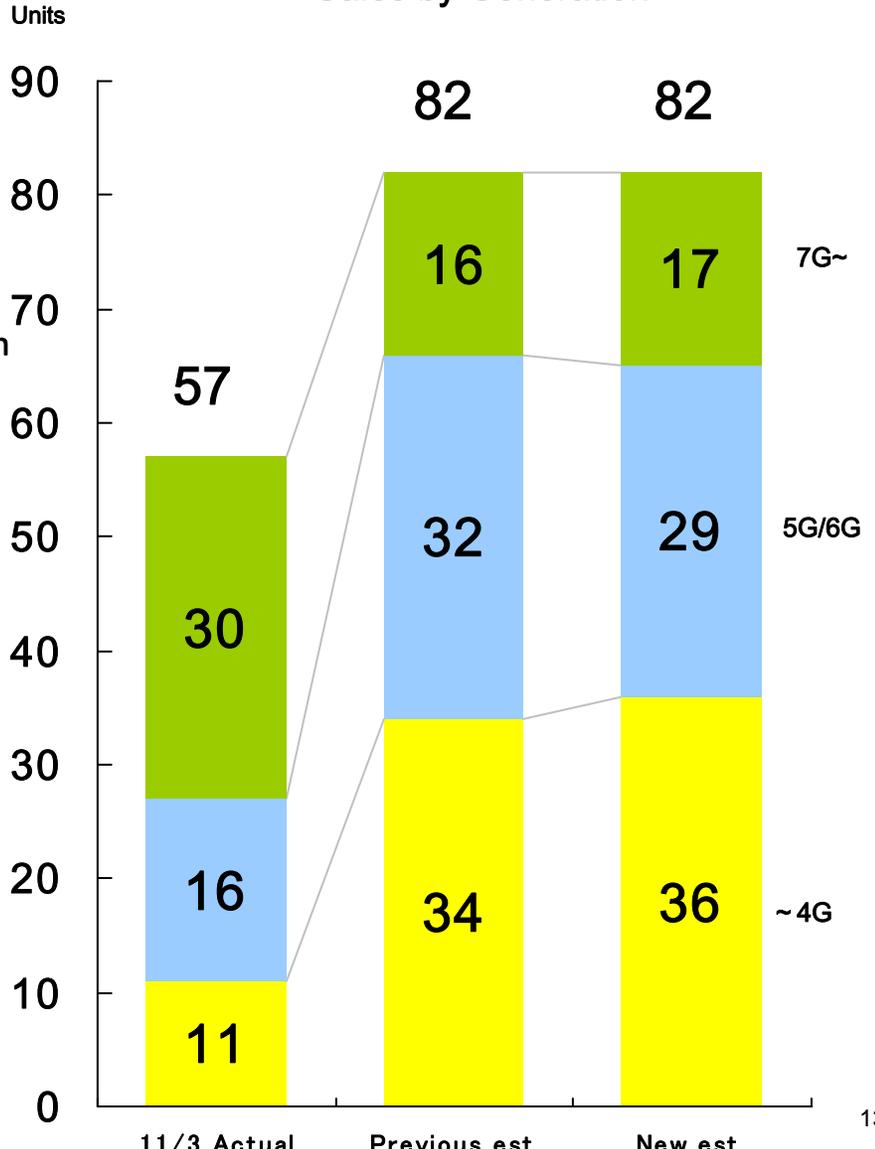


IC Steppers & Scanners Sales by Technology

*Including refurbished systems



LCD Steppers & Scanners Sales by Generation



Estimation for Imaging Company



Billions of yen Cameras & Lenses (1,000 of units sold)	11/3 Actual		1H 2H		Previous est. (May 12)	1H 2H		New est.	1H 2H	
Net Sales	596.4		<u>281.8</u> 314.6		585.0	<u>275.0</u> 310.0		640.0	<u>310.0</u> 330.0	
Operating Income	52.3 8.8 %	61.4* 10.3 %*	<u>22.3</u> 30.0	<u>26.9*</u> 34.5*	53.0 9.1 %	<u>24.0</u> 29.0		71.0 11.1 %	<u>42.0</u> 29.0	
Single-lens Reflex DSC	4,290		<u>1,900</u> 2,390		Slight increase vs previous year		5,400	<u>2,500</u> 2,900		
Interchangeable Lenses	6,360		<u>2,950</u> 3,410		Slight increase vs previous year		7,600	<u>3,500</u> 4,100		
Compact DSC	14,260		<u>6,700</u> 7,560		Even with previous year		15,500	<u>7,500</u> 8,000		
SLR-DSC Market Scale	14,140				-		16,000			
IL Market Scale	23,270				-		26,000			
C-DSC Market Scale	107,410				-		100,000			

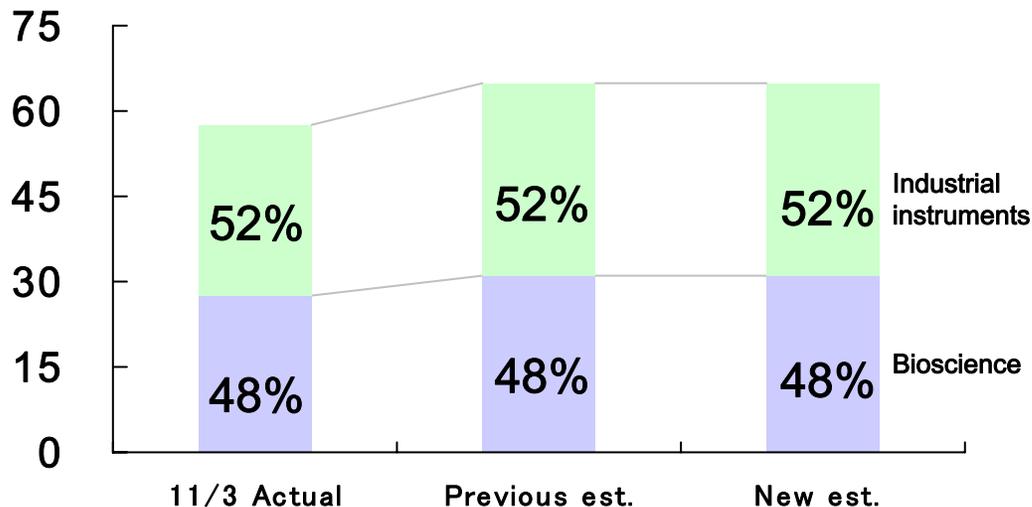
Brisk 1Q performance favorably revises the whole year sales and operating income: however, there are concerns over economic uncertainty in Europe / US and growing sales competitions in and after the 2Q.

* Reference data: Calculated on the new method of allocating corporate expenses, applied from 12/3.

Estimation for Instruments Company

Billions of yen	11/3 Actual		1H 2H		Previous est. (May 12)	1H 2H		New est.	1H 2H
Net Sales	57.5		$\frac{24.2}{33.3}$		65.0	$\frac{26.0}{39.0}$		65.0	$\frac{27.0}{38.0}$
Operating Income <small>% vs Net Sales</small>	- 5.2 - %	-3.8* - %*	$\frac{-4.1}{-1.1}$	$\frac{-3.4*}{-0.4*}$	0.5 0.8 %	$\frac{-2.5}{3.0}$		0.5 0.8 %	$\frac{-2.0}{2.5}$

Billions of yen



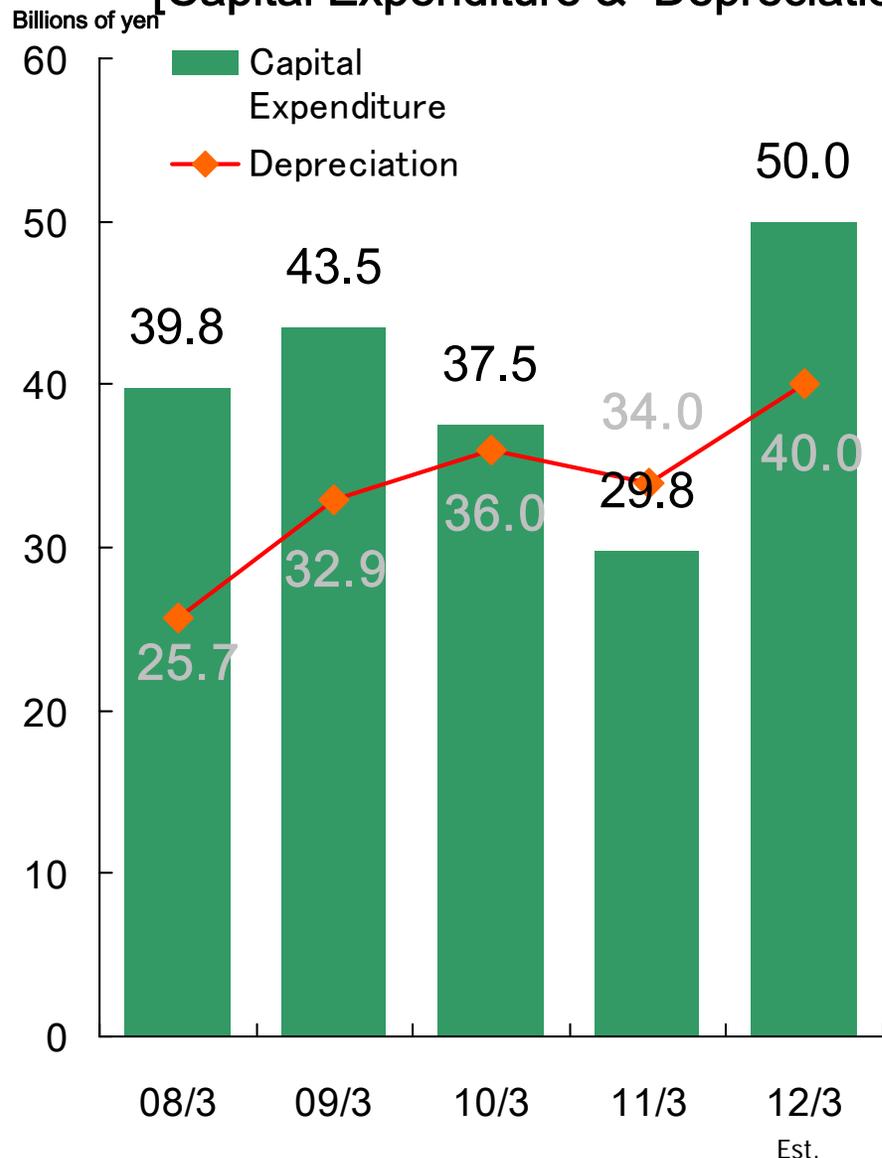
The parts supply chain is recovering earlier than expected: but, the investment in semiconductor equipment shows the slowdown trend. The whole year forecast, therefore, remains unchanged.

* Reference data: Calculated on the new method of allocating corporate expenses, applied from 12/3.

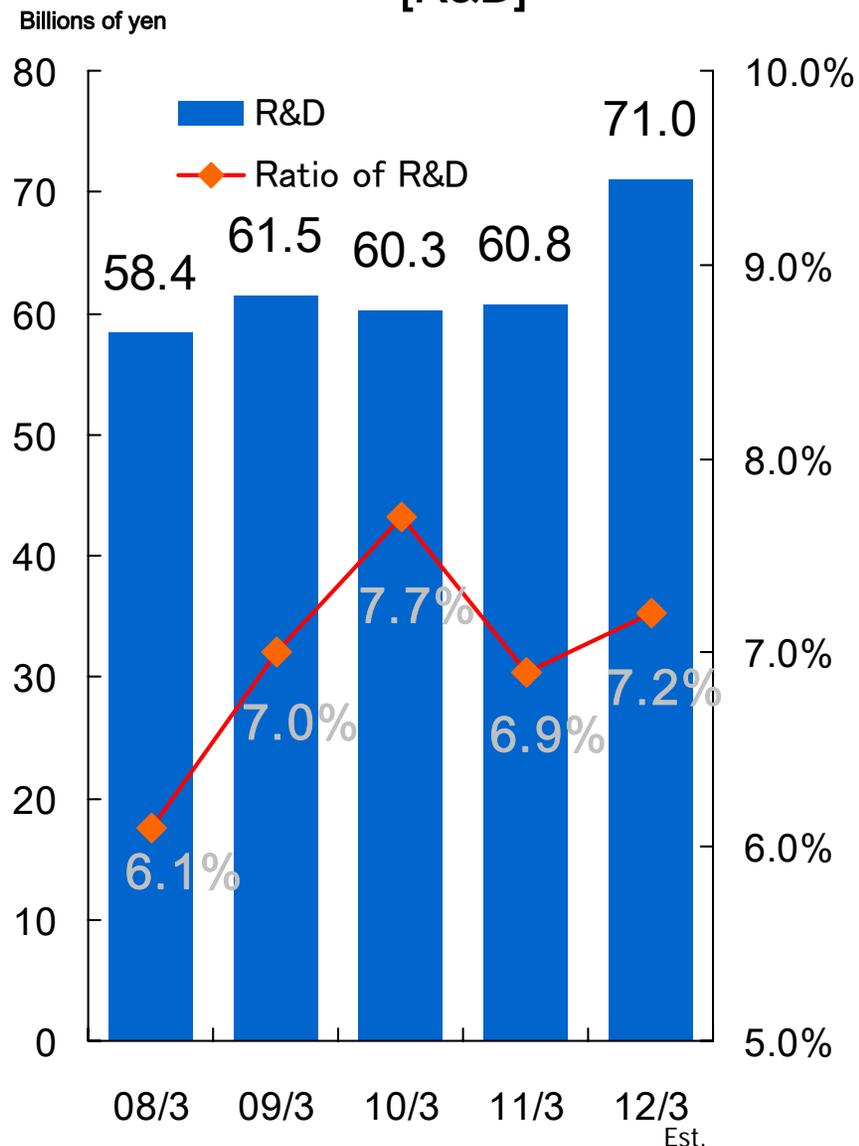
Estimation for Capital Expenditure, Depreciation and R&D



[Capital Expenditure & Depreciation]



[R&D]



* After 09/3 : Include the amount of acquisition of Lease asset by change of Accounting Standard for Lease Transactions

- ◆ Supply chains that were damaged by the disaster almost recovered to the original states. The whole year sales and income forecast will be revised upward, but the 2nd half economy in Europe / US indicates uncertainty.

Precision Equipment Company

- The trend shows investment slowdown for semiconductor equipment: however, the current year's sales volume forecast is not changed.
- LCD steppers/scanners for mid/small-sized panels enjoy robust sales.

Imaging Company

- Brisk 1Q performance favorably revises the 1st half sales and operating income: however, there are concerns over economic uncertainty in Europe / US and growing sales competitions in and after the 2Q.

Instruments Company

- Although there are concerns over restricted investment in semiconductor equipment and reduction of governments spending, the whole year forecast is not revised.
- ◆ Euro exchange rate revised: 115 yen → 110 yen
 - ◆ Estimated annual cash dividend per share of common stock: 34 yen (interim dividend: 17 yen)
 - * Original forecast: 27 yen for year; 10 yen for interim

Agenda

- I. Financial Results for the First Quarter of the Year Ending March 31,2012
- II. Estimation for the Year Ending March 31,2012
- III . Reference Data

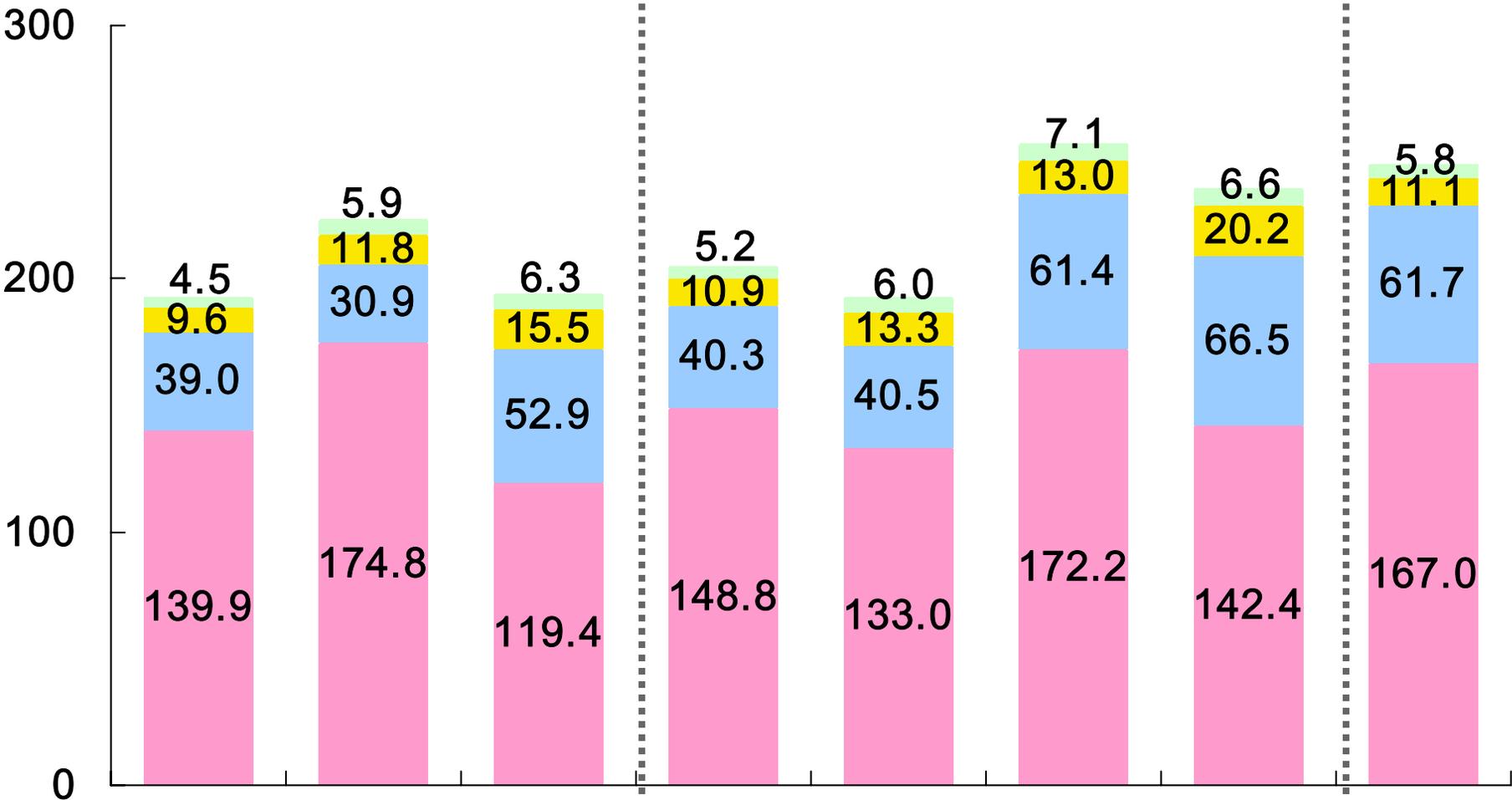
12/3 Estimation

	Exchange Rate	Financial Impact from Fluctuation by 1 yen	
	12/3 Forecast for 2-4Q	Net Sales Forecast for 2-4Q	Operating Income Forecast for 2-4Q
US\$	80 yen	Approx. 4.9 billion yen	Approx. 0.8 billion yen
EURO	110 yen	Approx. 1.5 billion yen	Approx. 1.0 billion yen

Quarterly Net Sales by Segment

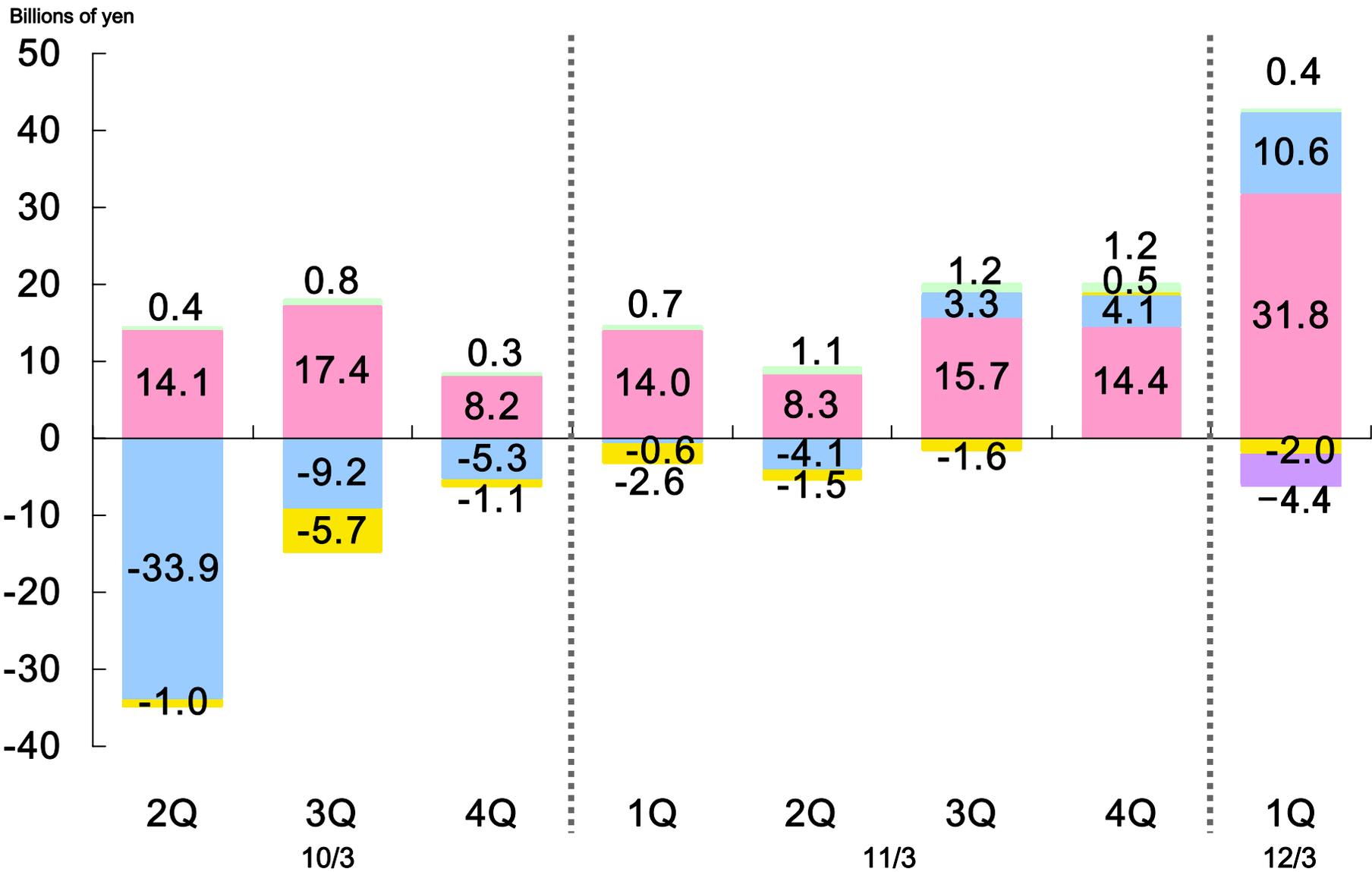


Billions of yen



■ Imaging Company
 ■ Precision Equipment Company
 ■ Instruments Company
 ■ Others

Quarterly Operating Income by Segment



■ Imaging Company
 ■ Precision Equipment Company
 ■ Instruments Company
■ Others
 ■ Corporate Expenses



NIKON CORPORATION